

## Seven New Hampshire Colleges

### *Doing More With Less*

#### SCENARIO

Although seven New Hampshire colleges have used Sungard's Banner™ software for almost a decade, many of the software modules were not fully implemented and therefore, the colleges were not receiving the full value from their investment. The colleges lacked funding, staff, and the expertise to devise a cost-effective approach to managing the overall solution and receiving the maximum benefit.

#### DOING MORE WITH LESS

Colleges and universities are challenged to fund and manage information technology in the face of burgeoning enrollments and shrinking budgets.

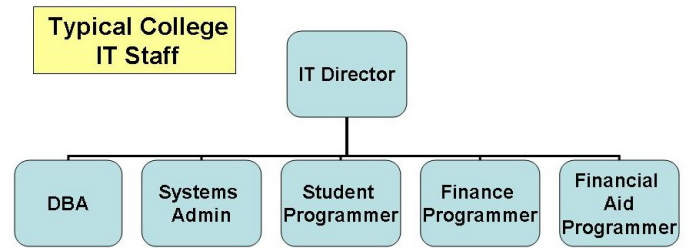
Making each dollar go further and funding improving campus technology appear to be diametric opposites. Take a look at a case study of how the expert consultants of Dynamic Campus helped seven New Hampshire colleges save money and simultaneously improve technology and institutional management. With our help, your institution can reap the same reward.

#### THE ASSESSMENT

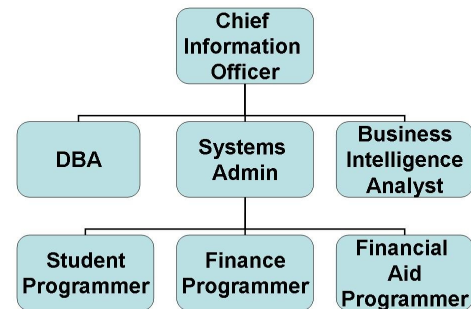
A team of experts assessed the IT landscape at the seven colleges and identified the overall value, effectiveness and quality of IT in the colleges. Challenges and opportunities were candidly detailed and the benefits of reconfiguring Banner™ and reorganizing IT operations, combined with empowering end users, formed the foundation for a new strategic direction. A blueprint for success was delivered.

#### BEFORE & AFTER

Originally, each college had its own instance of Banner™ with a combined staff of 35 across 7 colleges.



After our recommendations were implemented, the required IT staffing complement was reduced while performance increased. Instead of a staff of 35, it was possible to run Banner™ with a six-person team reporting to a Chief Information Officer for all seven colleges.



With the addition of a business intelligence solution, each college actually improved its local ability to generate management reports on-demand. With Banner™ support and business processes streamlined, operations are faster and more effective.

#### RESULTS

With a **combined savings of \$2.4 million per year, the 5 year savings, after all costs, exceed \$10.5 million.** The initial project costs for hardware, software and Dynamic Campus consulting of \$1.5 million to transition to the new operational model was proven to be an excellent investment for the colleges.

**Doing more with less!**